Jorge Sales Boyoli

Shareholder

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Overview

Jorge Sales Boyoli is well-known for advising clients on individual labor litigation, collective matters and procedural labor law, and has handled high-profile union matters in a variety of industries, including electrical utilities, renewable energy, transportation and entertainment. He regularly represents clients in collective contract negotiations, strikes and other matters against some of Mexico's largest unions on behalf of major local and international employers. Jorge is highly experienced on digital platforms, as well.

Jorge was previously a founding partner and managing director of Bufete Sales Boyoli, a labor and employment law boutique that he dissolved in joining Littler.

Jorge is active in the International Bar Association; the Mexican Institute of Financial Executives; the Mexican Direct Selling Association; and the National Association of Business Lawyers, where he was National Coordinator of the Labor Law Committee. He regularly speaks and publishes on labor, human resources and management issues.

Jorge is a full professor of individual, collective and procedural labor law at the Universidad Panamericana, as well as a candidate for the National Prize for Labor Research. He is a contributor to CNN; the magazines *Mundo Ejecutivo*, *Expansión*, and *Mujer Ejecutiva*; and the newspapers *El Financiero* and *El Economista*.

Education

Law Degree, Universidad de Panamericana, MX
Master in Strategic Management of Human Capital, Universidad Anáhuac México Sur, MX

Bar Admissions

Mexico

Languages

Spanish
English
French

Publications & Press

They see limited hiring of older adults
El Heraldo de Aguascalientes
March 27, 2023

2023 Outlook of the Americas – Prepare Your Workforce for a Year of Challenges
Littler Podcast
February 2, 2023

Labor informality minimizes the achievement of decent vacations
Forbes México
January 5, 2023

How does the holiday reform apply for workers with seniority and new contracts?
Bloomberg Línea
December 26, 2022

Littler Attorneys in Mexico Recognized in 2023 Best Lawyers™ Guide
Littler Press Release
December 16, 2022

Latin America's labour landscape makes a sharp left
Latin Lawyer
November 17, 2022

They see low impact on poverty with wage increases
La Razón de México
November 8, 2022

Wage increases have not paid to fight poverty in the country
Enfoque Noticias
November 4, 2022

They launch striking proposal for employees to earn at least 10 thousand pesos per month
El Heraldo de Mexico
November 3, 2022

Littler Global Guide - Mexico - Q3 2022
Littler Global Guide Quarterly
October 25, 2022

Labour lawyers meet in Miami to discuss regional trends
Latin Lawyer
September 29, 2022

Public sector, without rules for the home office
El Mañana
August 11, 2022

Mexico: New Guidelines on Union Democracy Released
SHRM Online
August 11, 2022

México: Nuevos lineamientos en Materia de Democracia Sindical
Littler ASAP
August 3, 2022

Mexico: New Guidelines on Union Democracy Released
Littler ASAP
August 3, 2022

Telephone operators in struggle: Collective contract is expensive, says labor lawyer
El Heraldo de México
July 25, 2022

Are companies in Mexico preparing for a possible recession?
Bloomberg Línea
July 22, 2022

Low IP extortion via strike summons
El Norte
June 15, 2022

This is what you should know about the proof of tax situation of the SAT
Forbes Mexico
June 1, 2022

Labor reform in Mexico: Apathy, extensions and against the clock in front of the T-MEC
Bloomberg Línea
May 6, 2022

Generate doubts payment of parental leave
Luces del Siglo
May 5, 2022

PTU goal will be breached
El Heraldo de Aguascalientes
April 13, 2022

Profit sharing 2022: everything you need to know about the scenarios for outsourcing reform
El Heraldo de México
March 28, 2022

IMSS offers to affiliate independents
Luces del Siglo
March 24, 2022

"Violates what is most sacred": X-ray of the initiative that allowed banks to charge themselves Chinese wages
El Heraldo de Mexico
March 23, 2022

Generate doubts profit sharing scheme
El Diario Mexico
March 16, 2022

One million formal jobs are created in 12 months, a record
El Financiero
March 4, 2022

Did you get sick from Covid-19? Complete Guide to understand your rights as a worker
El Heraldo de México
January 21, 2022

How much will the minimum wage go up in 2022?
Imagen Radio
January 3, 2022

Littler Attorneys in Three Countries Named to 2022 Best Lawyers™ Lists
Littler Press Release
December 6, 2021

Is it feasible for pensions to be calculated in minimum wages and not in UMA? This you should know
El Heraldo de Mexico
October 15, 2021

People with disabilities: The pros and cons of the reform of the Federal Labor Law
El Heraldo de Mexico
October 14, 2021

Strenna: what you should know about this benefit
El Heraldo de México
October 13, 2021

Companies must pay electricity and internet services for Home Office
NVI Noticias
October 12, 2021

Can they force you to get vaccinated at work?
Entrepreneur
August 24, 2021

The T-MEC lays the foundations to improve labor rights
El Heraldo de Mexico
August 18, 2021

The IMSS reports the creation of 116,543 new jobs in July
El Economista
August 13, 2021

They Would Give Respite to Comply with Outsourcing
El Norte
July 27, 2021

Specialized Companies Fail to Register
Reforma
June 29, 2021

One year after the T-MEC ... more conflicts in labor matters
El Universal
June 28, 2021

EU Allocates 130 Million Dollars to Support Employment; Resources for Three Years
Explica
June 9, 2021

At the Request of the US, the Ministry of Economy Will Review the Employment Situation at Tridonex
El Universal
June 9, 2021

Littler Une a sus Filas en Ciudad de México a Renombrado Abogado Laboralista: Jorge Sales Boyoli y su Equipo de Trabajo
Littler Press Release
June 1, 2021

Renowned Labor Lawyer Jorge Sales Boyoli Leads Team Joining Littler in Mexico City
Littler Press Release
June 1, 2021

Speaking Engagements

Doing Business in the Americas: Session 2 | Labor and Employment Compliance
April 19, 2023

The Compliance Issues that Arise When U.S.-based Employees Just Want to Do Their Jobs… Remotely from Overseas
Littler Executive Employer Conference
May 5, 2022

Unique Considerations for Engaging Freelancers in APAC and LATAM
April 28, 2022

Unique Considerations for Engaging Freelancers in APAC and LATAM
April 27, 2022

México: Retos y Tendencias Laborales 2022
January 14, 2022

The New Mexican Labor Union Model
November 17, 2021

El regreso a la nueva normalidad laboral
June 24, 2021

Books & Book Chapters

- *Access to Alternative Justice*, co-author
- *Mexican Labor Law for the 21st Century*, co-author
- *The Protection of Personal Data Critical Review of its Guarantee in the Mexican Legal System*, co-author